

2009 Plan Adviser National Conference

September 25, 2009

Roberta Ufford, Mark Lofgren and Jeff Kroh will participate in the 2009 Plan Adviser National Conference on September 23rd - 25th in Orlando, FL. Roberta will speak on a panel session titled, *Keeping up with the DOL*, which will explore what is happening under the new Administration in Washington for the retirement plan industry. Mark's panel, *Balancing Act*, will explain how cash balance plans can allow employers to offer a DB plan with larger tax deductions and accelerated savings. Jeff will present on a panel session titled, *Deferred Gratification*, and discuss how to make nonqualified deferred compensation plans part of your sales offerings.