

News

# DOL's New Proposal Plans to Make Salespeople Fiduciaries Again

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The Department of Labor is on a path that leads back to the courtroom. On Nov. 3, it proposed a uniform fiduciary standard and compliance regime on registered investment advisers, brokers, insurance agents, and other sellers of products and services in the individual retirement account marketplace.

In the *Bloomberg Law* article, “DOL’s New Proposal Plans to Make Salespeople Fiduciaries Again,” Groom principals [Allison Itami](#) and [Kevin Walsh](#) explore the Department of Labor’s most recent fiduciary rule proposal and how it could affect retirement plan investors.

To read the article, [click here](#).